# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA 

MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD
OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board Dr. Gary Norris, Superintendent<br>Ms. Mitsi Corcoran, Chief Financial Officer

## FROM: Pat Black, CPPB, Director of Materials Management <br> TITLE: APPROVAL TO AWARD BID \#8067 FOR OFFICE AND CLASSROOM SUPPLIES - WAREHOUSE

Bids to provide 'Office and Classroom Supplies - Warehouse' were received from 14 vendors on November 30, 2007. The bids of AFP Industries, Inc., Apex Office Products, Inc., Grainger, National Art \& School Supplies, Pyramid School Products, School Specialty, Smith Office \& Computer Supply, Standard Stationery Supply Company, and Windtree Enterprises, Inc., were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The items will be requisitioned by all schools and departments through the Purchasing Warehouse. Funds for these purchases are contained in the operating budgets of the individual cost centers.

## Requested by:

Pat Black
"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 1-14-08

Not to exceed
Fiscal Impact: $\quad \$ 350,000.00$

Funding: Operating

Recommended Motion: That the bids of AFP Industries, Inc., Apex Office Products, Inc., Grainger, National Art \& School Supplies, Pyramid School Products, School Specialty, Smith Office \& Computer Supply, Standard Stationery Supply Company, and Windtree Enterprises, Inc., at the unit prices in the enclosure, in an amount not to exceed $\$ 350,000.00$, be approved for award and purchase.

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Opened and recorded December 4, 2007


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| ITEM \# | 8. |  | 9. |  | 10. |  | 11. |  | 12. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CATALOG \# | 31-00043 |  | 31-00039 |  | 31-00034 |  | 31-00036 |  | 31-00035 |  |
| USAGE | 600 |  | 5,000 |  | 6,500 |  | 2,000 |  | 1,000 |  |
| PKG. | box/12 |  | set/5 |  | each |  | each |  | each |  |
| DESCRIPTION | Binder Clips, 1-1/4" <br> Wide, 1.25" X 5/8" Cap, <br> Charles Leonard <br> CLI BC-05, Status <br> Plus 52-011-1412 <br> or approved alternate. |  | Binder Indexes, Clear Tabs, 3-Hole Punched, for 8-1/2" X 11" Sheets, Post Fax 81352, KleerFax 11005 or approved alternate. |  | Binder, Three Ring, 1" Black, for $8-1 / 2^{\prime \prime} \times 11$ " Sheets, Front and Back Inside Pockets and Spine Window, <br> Wilson Jones 27635, Samsill 16130 or approved alternate. |  | Binder, Three Ring, 2" <br> Black, for <br> 8-1/2" X 11" Sheets, Front <br> \& Back Inside Pkt \& Spine <br> Window, <br> Wilson Jones 27637, <br> Samsill 16160 <br> or approved alternate. |  | Binder, Three Ring, 3" Black for <br> 8-1/2" X 11" Sheets, Front and Back Inside Pockets and Spine Window, <br> Wilson Jones 27638, Samsil 16180 or approved alternate. |  |
| AFP Industries, Inc. | As Spec Status Plus |  |  |  | As Spec Samsill |  | As Spec Samsill |  | As Spec Samsill |  |
| Unit Cost/Pkg | \$0.278 |  |  |  | \$0.877 |  | \$1.66 |  | \$2.68 |  |
| Cs Qty/Pallet | 240 Bx |  |  |  | 24 Ea | 960 | 12 Ea | 480 | 12 Ea | 360 |
| Apex Office Products, Inc. | As Spec Leonard |  | As Spec KleerFax |  | As Spec Wilson Jones |  | As Spec Wilson Jones |  | As Spec Wilson Jones |  |
| Unit Cost/Pkg | \$0.36 | $\begin{gathered} 120 \\ \mathrm{Bx} / \mathrm{Ctn} \end{gathered}$ | \$0.21 | 50 Shts/Bx | \$0.94 | $12 \mathrm{Ea} / \mathrm{Cs}$ | \$1.76 | $12 \mathrm{Ea} / \mathrm{Cs}$ | \$2.79 | $12 \mathrm{Ea} / \mathrm{Cs}$ |
| Cs Qty/Pallet | $\begin{gathered} 120 \mathrm{Bx} / \\ \mathrm{Ctn} \end{gathered}$ |  | 50 Shts/Bx |  | $12 \mathrm{Ea} / \mathrm{Cs}$ |  | $12 \mathrm{Ea} / \mathrm{Cs}$ |  | $12 \mathrm{Ea} / \mathrm{Cs}$ |  |
| Blue Topaz Art Supplies, Inc. |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| CVS Wholesale Flags |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| Demco, Inc. |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Oty/Pallet | Pointe International (1ZPW6) |  |  |  |  |  |  |  |  |  |
| Grainger |  |  | Simon Marketing (1EFT5) |  |  |  | Cardinal (1PWJ5) |  | Cardinal (1PWJ8) |  |
| Unit Cost/Pkg | \$0.48 | 12/Unit | \$0.80 | 5/Unit |  |  | \$3.61 | Each | \$5.26 | Each |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| National Art \& School Supplies |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| Pride Enterprises |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  | \$2.79 |  | \$3.60 |  | \$4.07 |  |
| Cs Qty/Pallet |  |  |  |  | 40 | 640 | 20 | 320 | 16 | 256 |

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| ITEM \# | 23. |  | 24. |  | 25. |  | 26. |  | 27. |  | 28. |  | 29. |  |
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| CATALOG \# | 31-00187 |  | 31-00210 |  | 31-00211 |  | 31-01512 |  | 31-00217 |  | 31-00221 |  | 31-00222 |  |
| USAGE | 80 |  | 850 |  | 3,000 |  | 120 |  | 50 |  | 700 |  | 1000 |  |
| PKG. | each |  | each |  | each |  | pkg/20 |  | each |  | each |  | each |  |
| DESCRIPTION | Chalkboard Pointer, Acme 10486 or approved alternate. |  | Clip Board, Legal, Charles Leonard CLI 89004, OIC WCB-LG 83101 or approved alternate. |  | Clip Board, Letter, Charles Leonard CLI 89003 or approved alternate. |  | Clips, Stikki, Removable, 3/4", Stikki Works 01220. <br> NO SUBSTITUTE. |  | Compass, Circle Master, 872-2. NO SUBSTITUTE. |  | Compass, Pen \&Pencil,Charles Leonard CLI77360or approvedalternate. |  | Composition Book,$93 / 4^{\prime \prime} \times 71 / 2^{2}$, WideRuled, 100 Sheets, 200Pages,Mead 09910or approved alternate. |  |
| Pyramid School Products | As Spec |  | Pyramid 1162403 |  | Pyramid 1162437 |  | (1142322) |  |  |  | Status Plus 26-185 |  | As Spec Mead |  |
| Unit Cost/Pkg | \$1.07 | 100/Cs | \$0.55 | 12/Cs | \$0.50 | 12/Cs | \$1.80 | $\begin{gathered} 288 \\ \mathrm{Bxs} / \mathrm{Cs} \end{gathered}$ |  |  | \$0.20 | $\begin{array}{\|c\|} \hline \text { 12/Bx } \\ \text { 24/Bxs/Cs } \end{array}$ | \$0.99 | 12/Cs |
| Cs Qty/Pallet | 100 Ea |  | 12 |  | 12 |  | 288 Bxs |  |  |  | $288$ Case |  | 12 Ea |  |
| S \& S Worldwide |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| School Specialty | School Smart (\#084468) |  | School Smart (\#043530) |  | School Smart (\#043527) |  | As Spec (\#060915) |  | $\begin{gathered} \hline \text { As Spec } \\ (\# 446048) \\ \hline \end{gathered}$ |  | As Spec Leonard (\#060813) |  |  |  |
| Unit Cost/Pkg | \$1.05 | Each | \$0.69 | Each | \$0.65 | Each | \$2.06 | Pkg/20 | \$1.62 | Each | \$0.34 | Each |  |  |
| Cs Qty/Pallet | 240 |  | 12 |  | 12 |  | 288 |  | 432 |  | 12 |  |  |  |
| Smith Office \& Computer Supply |  |  | As Spec Leonard |  | As Spec |  |  |  |  |  | As Spec |  |  |  |
| Unit Cost/Pkg |  |  | \$0.66 |  | \$0.64 |  |  |  |  |  | \$4.00 |  |  |  |
| Cs Qty/Pallet |  |  | 12 |  | 12 |  |  |  |  |  | 12 |  |  |  |
| Standard Stationery Supply Co. | Standard D-105 |  | Saunders 05613 |  | Saunders 05612 |  |  |  |  |  | Standard Cy591 |  | As Spec Mead |  |
| Unit Cost/Pkg | \$0.90 |  | \$0.584 |  | \$0.524 |  | \$1.98 |  |  |  | \$0.14 |  | \$1.05 |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Windtree Enterprises, Inc. | As Spec |  | As Spec Leonard |  | As Spec |  |  |  |  |  | As Spec |  | Roaring Springs 77230 |  |
| Unit Cost/Pkg | \$1.65 |  | \$0.79 |  | \$0.65 |  | \$5.95 |  | \$4.95 |  | \$0.59 |  | \$1.40 |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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| ITEM \# | 89. | 90. | 91. | 92. | 93. | 94. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CATALOG \# | 31-00886 | 31-00903 | 31-00900 | 31-00905 | 31-00942 | 31-00940 |
| USAGE | 175 | 300 | 80 | 750 | 3,000 | 1,100 |
| PKG. | each | each | each | each | each | each |
| DESCRIPTION | Metric/Measure MM/DEC, Length 30c, AAKRON AA 220. NO SUBSTITUTE | Metric/Meter Stick, 100 CM, AAKRON AA 490. <br> NO SUBSTITUTE | Metric/Primary, Metric Rule, AAKRON AA 221. NO SUBSTITUTE | Mouse Pad, No-Slip Rubber Base, with Polyester Surface, 9-1/2" w X 8" d, Standard MP 8510, Universal 51446, School Smart 55326 or approved alternate. | Pad, Office, 5" X 8", 50 Sheets, White, Tops 7500 or approved alternate. | Pad, Office, Legal, 50 Sheets, White, Avery 06460, Tops 7573 or approved alternate. |
| AFP Industries, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Apex Office Products, Inc. |  |  |  | As Spec Universal | As Spec | As Spec Tops |
| Unit Cost/Pkg |  |  |  | \$2.81 | $\begin{aligned} & \hline .39 \mathrm{Ea} / \\ & 4.68 / \mathrm{Dz} \end{aligned}$ | \$0.84 |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Blue Topaz Art Supplies, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| CVS Wholesale Flags |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Demco, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Oty/Pallet |  |  |  |  |  |  |
| Grainger |  |  |  |  | AMPAD (1JHL6) | AMPAD (1JLA3) |
|  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  | \$4.67 $\quad$ 12/Unit | \$9.99 ${ }^{\text {12/Unit }}$ |
| Cs Qty/Pallet |  |  |  |  |  |  |
| National Art \& School Supplies |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Pride Enterprises |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |

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| CATALOG \# | 31-01331 |  | 31-01330 |  | 31-01405 |  | 31-01406 |  |
| USAGE | 84 |  | 250 |  | 340 |  | 540 |  |
| PKG. | ream/500 |  | ream/500 |  | ream/500 |  | ream/500 |  |
| DESCRIPTION | Paper, Newsprint, Not Ruled, 12" X 18", Blank Both Sides, American Paper Converters APC 312, Pacon 3409, Tru-rite 03160 or approved alternate. |  | Paper, Newsprint, Not Ruled, 8-1/2" X 11", Blank Both Sides, American Paper Converters APC 385, Roselle 3401 or approved alternate. |  | Paper, Penmanship Quality, 16 lb., Sulphite-ruled long way, Two Colors, Blue with Red Baseline, 10-1/2"X8", 7/8"X7/16"X7/16", Heavy Duty, Grade 1, Labeled, American Paper Converters GR1 16 or approved alternate. |  | Paper, Penmanship Quality, 16 lb., Sulphite-ruled long way, Two Colors, Blue with Red Baseline, 10-1/2"X8", 3/4"X3/8", Heavy Duty, Grade 2, Labeled, American Paper Converters GR2-16 or approved alternate. |  |
| Pyramid School Products | As Spec American Paper |  | As Spec American Paper |  | As Spec American Paper |  | As Spec American Paper |  |
| Unit Cost/Pkg | \$4.69 | 5 Reams/Cs | \$2.69 | 10 Reams/Cs | \$3.69 | 10 Reams/Cs | \$3.69 | 10 Reams/Cs |
| Cs Qty/Pallet | 5 Reams |  | 10 Reams |  | *10 Reams/Cs Minimum Order 340 Reams |  | *10 Reams/Cs Minimum Order 540 Reams |  |
| S \& S Worldwide |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |
| School Specialty |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |
| Smith Office \& Computer Supply |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |
| Standard Stationery Supply Co. |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |
| Windtree Enterprises, Inc. | As Spec American Paper |  | As Spec American Paper |  | As Spec American Paper |  | As Spec American Paper |  |
| Unit Cost/Pkg | \$4.07 | 5/Case | \$1.88 | 10/Case | \$3.06 | 10/Case | \$2.93 | 10/Case |
| Cs Qty/Pallet | *APS minimum order \$6,000 (asst) |  | *APS minimum order $\$ 6,000$ (asst) |  | *APS minimum order $\$ 6,000$ |  | *APS minimum order $\$ 6,000$ |  |

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| CATALOG \# | 30-02002 |  | 30-02006 |  | 30-02012 |  | 30-02010 |  | 30-01000 |  | 31-01623 |  |
| USAGE | 700 |  | 375 |  | 450 |  | 450 |  | 224 |  | 45 |  |
| PKG. | dozen |  | dozen |  | dozen |  | dozen |  | dozen |  | dozen |  |
| DESCRIPTION | Pens, Dry Erase Marker, Blue, Sanford \#80003 Expo 2 Low Odor or approved alternate. |  | Pens, Dry Erase Marker, Green, Sanford \#80004 Expo 2 Low Odor or approved alternate. |  | Pens, Dry Erase Marker, Purple, Sanford \#80008 Expo 2 Low Odor or approved alternate. |  | Pens, Dry Erase Marker, Red, Sanford \#80002 Expo 2 Low Odor or approved alternate. |  | Pens, Dry Erase Marker, Ultra Fine, Black, Low Odor, Liqui-Mark 26001 or approved alternate. |  | Pens, Retractable, Fine Point, Black, Flexgrip Ultra, Sanford SAGA \#95801-31 or approved alternate. |  |
| Pyramid School Products | As Spec |  | As Spec |  | As Spec |  | As Spec |  | As Spec |  | As Spec |  |
| Unit Cost/Pkg | \$5.89 | 12 Dz | \$5.89 | 12 Dz | \$5.89 | 12 Dz | \$5.89 | 12 Dz | \$3.35 | 36 Dz | \$7.48 | 12 Dz |
| Cs Qty/Pallet | 12 DZ |  | 12 DZ |  | 12 DZ |  | 12 DZ |  | 36 Dz |  | 12 Dz |  |
| S \& S Worldwide |  |  |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |  |  |
| School Specialty | As Spec <br> (\#17 | Sanford 106) | As Spec (\#17 | Sanford 109) | As Spe (\#31 | $\begin{aligned} & \text { Sanford } \\ & 252 \text { ) } \end{aligned}$ | As Spe <br> (\#17 | Sanford 103) |  |  | As Spec | xgrip Ultra 55) |
| Unit Cost/Pkg | \$8.52 | Dozen | \$8.52 | Dozen | \$8.52 | Dozen | \$8.52 | Dozen |  |  | \$9.25 | Dozen |
| Cs Qty/Pallet | 12 DZ |  | 12 DZ |  | 12 DZ |  | 12 DZ |  |  |  | 12 Dz |  |
| Smith Office \& Computer Supply |  |  | As |  |  |  |  |  |  |  | As Sp | Sanford |
| Unit Cost/Pkg | \$6.90 |  | \$6.90 |  | \$6.90 |  | \$6.90 |  |  |  | \$7.60 |  |
| Cs Qty/Pallet | 12/Dz |  | 12/Dz |  | 12/Dz |  | 12/Dz |  |  |  | 12/Dz |  |
| Standard Stationery Supply Co. | As |  | As |  | As |  | As |  |  |  |  |  |
| Unit Cost/Pkg | \$6.69 |  | \$6.69 |  | \$6.69 |  | \$6.69 |  | \$3.57 |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |  |  |
| Windtree Enterprises, Inc. | As |  | As |  | As |  | As |  |  |  | As Sp | Sanford |
| Unit Cost/Pkg | \$7.56 |  | \$7.56 |  | \$7.56 |  | \$7.56 |  |  |  | \$10.99 |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |  |  |

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Bid Tabulation for Office and Classroom Supplies - Bid \#8067
Opened and recorded December 4, 2007


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| ITEM \# | 167. | 168. | 169. | 170. | 171. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CATALOG \# | 31-01606 | 31-01607 | 31-01608 | 31-01610 | 31-01609 |
| USAGE | 65 | 60 | 75 | 40 | 155 |
| PKG. | dozen | dozen | dozen | dozen | dozen |
| DESCRIPTION | Pens, Pocket, Liquid, Fluorescent Green, Sharpie Accent \#24426 or approved alternate. | Pens, Pocket, Liquid, Fluorescent Orange, Sharpie Accent \#24406 or approved alternate. | Pens, Pocket, Liquid, Fluorescent Pink, Sharpie Accent \#24429 or approved alternate. | Pens, Pocket, Liquid, Fluorescent Purple, Sharpie Accent \#24408 or approved alternate. | Pens, Pocket, Liquid, Fluorescent Yellow, Sharpie Accent \#24425 or approved alternate. |
| AFP Industries, Inc. |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| Apex Office Products, Inc. |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| Blue Topaz Art Supplies, Inc. |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| CVS Wholesale Flags |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| Demco, Inc. |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| Grainger |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| National Art \& School Supplies |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |
| Pride Enterprises |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |

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| ITEM \# | 172. | 173. | 174. |  | 175. |  | 176. |  | 177. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CATALOG \# | 31-01605 | 31-01626 | 31-01593 |  | 31-01594 |  | 31-01596 |  | 31-01595 |  |
| USAGE | 50 | 22 | 250 |  | 140 |  | 105 |  | 90 |  |
| PKG. | dozen | dozen | dozen |  | dozen |  | dozen |  | dozen |  |
| DESCRIPTION | Pens, Pocket, Liquid, Turquoise, Sharpie Accent \#24410 or approved alternate. | Pens, Retractable, Fine Point, Red, Papermate Comfort Mate \#6370187 or approved alternate. | Pens, Rollerball, Extra Fine Point, Black, Sanford Uniball Vision \#60106. NO SUBSTITUTE. |  | Pens, Rollerball, Extra Fine Point, Blue, Sanford Uni-ball Vision \#60108. NO SUBSTITUTE. |  | Pens, Rollerball, Extra Fine Point, Red, Sanford Uni-ball Vision \#60117. NO SUBSTITUTE. |  | Pens, Rollerball, Fine Point, Green, Sanford Uni-ball Vision \#60386. NO SUBSTITUTE. |  |
| AFP Industries, Inc. |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| Apex Office Products, Inc. |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| Blue Topaz Art Supplies, Inc. |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| CVS Wholesale Flags |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| Demco, Inc. |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| Grainger |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |
| National Art \& School Supplies |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  | \$10.76 |  | \$10.76 |  | \$10.76 |  | \$10.76 |  |
| Cs Qty/Pallet |  |  | 12 |  | 12 |  | 12 |  | 12 |  |
| Pride Enterprises |  |  |  |  |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |  |  |  |  |

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| ITEM \# | 195. | 196. | 197. | 198. | 199. | 200. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CATALOG \# | 31-01720 | 31-01753 | 31-01750 | 31-01751 | 31-01760 | 31-01761 |
| USAGE | 500 | 220 | 1,500 | 400 | 600 | 100 |
| PKG. | 1/4 lb pkg | each | each | each | each | each |
| DESCRIPTION | Rubber Bands, Assorted \#54, Alliance Only. <br> NO SUBSTITUTE. | Ruler, 12", Metal Edge, 1" Division, AAKRON AA 201 ME12. NO SUBSTITUTE. | Ruler, 12", Metal Edge, 1/16" and mm Division, AAKRON AA 210-12. <br> NO SUBSTITUTE. | Ruler, 12", Metal Edge, 1/8" Division, AAKRON AA 208 ME12. NO SUBSTITUTE | Ruler, 12", Wood Beveled Edge, 1/16" Division, AAKRON AA200. <br> NO SUBSTITUTE | Ruler, 12", Wood Beveled Edge, 1/8" Division, AAKRON AA208. <br> NO SUBSTITUTE |
| AFP Industries, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Apex Office Products, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Blue Topaz Art Supplies, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| CVS Wholesale Flags |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Demco, Inc. |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Grainger |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| National Art \& School Supplies |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |
| Pride Enterprises |  |  |  |  |  |  |
| Unit Cost/Pkg |  |  |  |  |  |  |
| Cs Qty/Pallet |  |  |  |  |  |  |

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THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Office and Classroom Supplies - Bid \#8067
Bid Opening November 30, 2007 at 2:00 p.m.

| Company | AFP Industries, Inc. | Apex Office Products, Inc. | Blue Topaz Art Supplies, Inc. |
| :---: | :---: | :---: | :---: |
| Contact Name | Vivian C. Castellanos | Ray Klaus | Brian Yung |
| Address | PO Box 43-0747 | 5209 N. Howard Avenue | 1000 Heritage Center Circle |
|  | South Miami, FL 33243 | Tampa, FL 33603 | Round Rock, TX 78664 |
| Telephone | 800-962-4041 | 813-871-2010 | 800-961-0175 |
| Fax | 305-665-1800 | 813-875-9059 | 800-961-0175 |
| Federal ID | 65-0131696 | 59-2077388 | 26-1090184 |
| E-mail | afpind@aol.com | rklaus@apexop.com | brian@bluetopazart.com |
| Company | CVS Wholesale Flags | Demco, Inc. | Grainger |
| Contact Name | Marsha Shuck | Margie Meinzer | Ron Schivinski |
| Address | 1139 S. Baldwin Avenue | 4810 Forest Run Road | 12431 Metro Pkwy. |
|  | Marion, IN 46953 | Madison, WI 53707-7488 | Ft. Myers, FL 33912 |
| Telephone | 800-825-1100 ext. 555 | 800-356-1200 | 239-633-6915 |
| Fax | 765-668-4290 | 800-245-1329 | 941-755-7969 |
| Federal ID | 35-1514569 | 39-1311089 | 36-1150280 |
| E-mail | mshuck@cvsflags.com | order@demco.com | Ronald.Schivinski@grainger.com |
| Company | National Art \& School Supplies | Pride Enterprises | Pyramid School Products |
| Contact Name | Chris DaSilva | Denise Kiminki | Larry Miller |
| Address | 2195 Elizabeth Avenue | 12425 28th Street North | 6510 North 54th Street |
|  | Rahway, NJ 07065 | St. Petersburg, FL 33716 | Tampa, FL 33610-1908 |
| Telephone | 866-381-5001 | 727-572-1987 | 800-792-2644 |
| Fax | 732-381-5109 | 727-570-3449 | 813-621-7688 |
| Federal ID | 22-3626433 | 59-2167018 | 59-0932660 |
| E-mail | cdnnatschool@yahoo.com | bids@pride-enterprises.org | bids@pyramidsp.com |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Office and Classroom Supplies - Bid \#8067
Bid Opening November 30, 2007 at 2:00 p.m.


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Office and Classroom Supplies - Bid \#8067
Justification for Award to Other Than Low Bidder

| Item \# | Catalog \# | Vendor | Justification |
| :---: | :---: | :---: | :---: |
| 3 | 31-00032 | Pyramid School Products | Vendor submitted bid on an alternate product when "No Substitute" was indicated. |
| 4 | 31-00030 |  |  |
| 5 | 31-00031 |  |  |
| 6 | 31-00033 |  |  |
| 7 | 31-00040 |  |  |
| 9 | 31-00039 | School Specialty | Tie bid. Awarded to Pyramid School Products as per tie bid procedures. |
| 23 | 31-00187 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 28 | 31-00221 |  |  |
| 30 | 31-01921 | Standard Stationery Supply Co. | Cannot identify the part number the vendor bid. Sample sent is not the correct item as per bid specifications. Vendor submitted bid on an alternate product when "No Substitute" was indicated. |
| 31 | 30-00457 | Pyramid School Products; Windtree Enterprises, Inc. | Vendors did not submit sample as required per bid specification. |
| 34 | 31-00324 | Windtree Enterprises, Inc. | Vendor qualified bid by requiring a minimum order of \$6,000.00 for American Paper Company items. |
| 35 | 31-00380 | Pyramid School Products; Standard Stationery Supply Co. | Vendors did not submit sample as required per bid specification. |
|  |  | Smith Office \& Computer Supply | Vendor did not submit sample as required per bid specification. Vendor qualified bid by requiring a minimum order quantity. |
| 43 | 31-00470 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 44 | 31-00534 |  |  |
| 47 | 31-00536 |  | Reject item. Unclear specifications. |
| 48 | 31-00511 | School Specialty | Vendor did not submit sample as required per bid specification. |
| 49 | 31-00512 |  |  |
| 52 | 31-00491 |  | Reject item. Unclear specifications. |
| 63 | 31-00575 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 64 | 31-00570 |  | Reject items. Unclear specifications. |
| 65 | 31-00572 |  |  |
| 66 | 31-00573 |  |  |
| 67 | 31-00574 |  |  |
| 73 | 31-00658 | Grainger | Goggles submitted with adjustable elastic strap pull apart easily. Goggles are flexible plastic vs. hard plastic with safety shield sides as per bid specification. |
|  |  | School Specialty | Vendor did not submit sample as required per bid specification. |
| 74 | 31-00660 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 75 | 31-00663 |  |  |
| 76 | 31-00664 |  |  |
| 84 | 31-00865 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 86 | 31-00890 | School Specialty | Vendor did not submit sample as required per bid specification. |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Office and Classroom Supplies - Bid \#8067
Justification for Award to Other Than Low Bidder

| 99 | 31-00943 | School Specialty | Vendor submitted sample that was not the size specified and adhesive was not as sticky as product specified. |
| :---: | :---: | :---: | :---: |
|  |  | Smith Office \& Computer Supply | Tie bid. Awarded to Pyramid School Products as per tie bid procedures. |
| 103 | 31-01505 | Apex Office Products, Inc. | Tie bid. Awarded to Pyramid School Products as per tie bid procedures. |
| 109 | 31-01121 | Windtree Enterprises, Inc. | Vendor qualified bid by requiring a minimum order of \$6,000.00 for American Paper Company items. |
| 111 | 31-01237 |  |  |
| 112 | 31-01331 |  |  |
| 113 | 31-01330 |  |  |
| 114 | 31-01405 |  |  |
| 115 | 31-01406 |  |  |
| 116 | 31-01407 |  |  |
| 117 | 31-01409 |  |  |
| 118 | 31-01350 |  |  |
| 119 | 31-01404 |  |  |
| 124 | 31-01571 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 143 | 30-02000 | AFP Industries, Inc. | Vendor did not submit sample as required per bid specification. |
| 144 | 30-02002 |  |  |
| 145 | 30-02006 |  |  |
| 146 | 30-02012 |  |  |
| 147 | 30-02010 |  |  |
| 160 | 31-01646 | Blue Topaz Art Supplies, Inc. | Vendor withdrew bid price for this item. |
| 165 | 31-01053 |  | Reject item. Unclear specifications. |
| 186 | 31-00947 | Grainger | Vendor bid 'yellow only' when assorted ultra colors was required as per bid specification. |
| 214 | 31-01803 | AFP Industries, Inc. | Top on sample submitted does not latch closed. Stapler sticks when used. |
| 217 | 31-01825 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 218 | 31-01821 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 219 | 31-01840 | Windtree Enterprises, Inc. | Vendor qualified bid by requiring a minimum order of \$6,000.00 for American Paper Company items. |
| 220 | 31-01236 | Windtree Enterprises, Inc. | Vendor qualified bid by requiring a minimum order of \$6,000.00 for American Paper Company items. |
|  |  | School Specialty | Sample submitted has a smaller picture area than product specified and dotted midline appears blurred and double. |
| 227 | 31-01871 | Standard Stationery Supply Co. | Vendor did not submit sample as required per bid specification. |
| 230 | 31-01904 | Smith Office \& Computer Supply | Tie bid. Awarded to Pyramid School Products as per tie bid procedures. |
| 234 | 31-01890 | Grainger | Tie bid. Awarded to Pyramid School Products as per tie bid procedures. |
| 236 | 31-01887 | Demco, Inc. | Vendor did not submit sample as required per bid specification. |
| 240 | 31-01906 | Standard Stationery Supply Co., School Specialty | Vendors did not submit sample as required per bid specification. |
| 242 | 31-01911 |  |  |
| 243 | 32-00342 |  |  |
| 246 | 30-02030 | AFP Industries, Inc. | Tie bid. Awarded to Pyramid School Products as per tie bid procedures. |

